# **Company profile**

Quad is a global marketing experience company that helps brands make direct consumer connections, from household to in-store to online. Supported by stateof-the-art technology and data-driven intelligence, Quad uses its suite of media, creative and production solutions to streamline the complexities of marketing and remove friction from wherever it occurs in the marketing journey. Quad tailors its uniquely flexible, scalable and connected solutions to clients' objectives, driving cost efficiencies, improving speed to market, strengthening marketing effectiveness, and delivering value on client investments.

**Founded** 

13,150

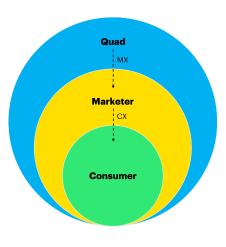
diverse industries

Global

Client dedicated teams

# **Marketing** experience

By providing a better marketing experience (MX), our clients can focus on delivering the best customer experience (CX).



# **Trusted by leading brands**

Humana



**SiriusXM** 













### **MX Solutions Suite**

From offline to online, across Creative, Production and Media, fueled by Intelligence and Tech, Quad's MX Solutions Suite is flexibly tailored for the unique needs of the marketer.



#### **MX: Creative**

Premium creative at speed & scale



**Brand Strategy & Design** 



**Campaign Ideation** 



**Content Creation** 

#### MX: Production

Flexible, full-service production solutions



**Managed Services** 



In-Store Experience



**Packaging Solutions** 

**Print & Postal Logistics** 

#### MX: Media

Data-fueled media strategies



**Omnichannel Media** 



Addressable Media Anywhere



Commerce & Retail Media



**Content & Creator Marketing** 

MX: Tech Tailored technology streamlines marketing operations

## **Industry** recognition



#14 Largest Agency Companies









## **Key investment highlights**

#### **One-of-a-kind integrated marketing platform**

- Through-the-line marketing solutions deployed across offline and online channels
- Additional revenue opportunity in advertising and marketing services

#### **Trusted by leading global brands**

• 2,700+ clients across growing verticals

#### **Transformation momentum**

 Winning new clients and diversifying revenue and client mix through strategic investments

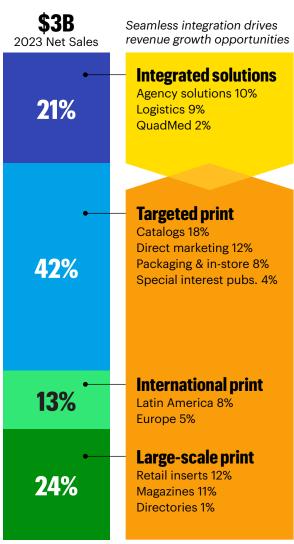
#### Strong cash generation supporting growth

- Proven ability to execute and scale costs driving Free Cash Flow generation
- Divesting non-core assets and generating cash to fuel growth strategy

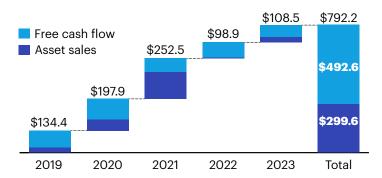
#### **Industry-leading financial foundation**

- Targeting approximately 1.8x Debt Leverage by the end of 2024, a reduction of over \$600M or 60% since 1/1/20
- Supports investments in growth businesses and shareholder returns including dividends and share buybacks

### **Diverse revenue mix**



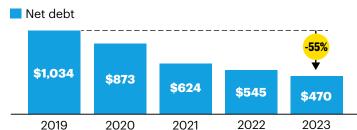
### Strong cash generation (\$ millions)



### **Capital allocation priorities**



## **Net debt reduction (\$ millions)**



#### **Corporate headquarters**